Marie-Thérèse MARTRICE

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Address   39, rue de Wattignies 75012 PARIS - France

Français (langue maternelle), Anglais (courant), Allemand (scolaire), Espagnol (scolaire)

Chef de projet – Consultante sénior

SAP expertise:	27 years, 22 on IS OIL, **SD, MM, LE, IS OIL Downstream (HPM, TDP, EXG, MAP, TD, TSW, MCOE, OGSD etc.)**
Skills :	**Project management, auditing, project management support, training, implementation of SAP.**

PROFESIONAL EXPERIENCES:

02/18 -	**SONATRACH (Algeria) for SAP EMEA**	**S/4 HANA** **SAP expert (IS OIL, MM, SD)**

- SAP Quality Assurance (implementation of SAP S/4 Hana IS-OIL Downstream by an integrator).
- Training and assistance of key users.

12/14 - 12/16	**SIPLEC Energy**	**Project leader,** **Business expert,** **SAP expert (IS OIL, MM, SD)** **Business expert for fuel management**

- Project leader for fuels business: maintenance and evolution of the existing SAP system,
Ensure application consistency of the existing solution, Sap and other external systems,
Operational management of external services providers in charge of maintenance (ABAP etc.),
Identification of new evolutions to ameliorate end system,
Contribute to the definition and the recipe of the corrections and the evolutions,
Redaction of functional specifications,
Control compliance with security requirements in the application area,
Evaluate and validate the technical solutions proposed by the partners in charge of the maintenance,
Validate the deliverables,
Customizing,
End user support.

05/12 - 12/13	**TOTAL PETROCHEMICHALS Belgium**	**Project Tango & ECC6** **SAP expert (IS OIL, MM, SD)** **Business expert for refining**

- Assisting Head of back office for refining in two SAP projects, separation of systems between Refining and Marketing, and Refining system upgrade in ECC6 version, and in a business project for transferring the management of feedstocks products from Petrochemical branch to Refining branch.

11/10 05/12 **TCS-CGI**: **Project Cargo (Carfuel):** **SAP expert (IS OIL, MM, SD)**
**Business expert for marketing and
distribution activities**

- Assisting Head of Commercial Sales activities (ground fuels and fuel oil) in redefining business processes in line with the company's strategy and SAP potentials:
Designing main lines of the SAP IS Oil and OGSD solution, leading a functional team (onshore and offshore) during design phase, conducting workshops, challenging and validating functional specifications before submitting to customers, building up and running user acceptance scenarios, business integration meetings with finance.

10/08 - 05/10 **SAP** **France** : **Project Luciole (Siplec Energy) : SAP expert IS OIL, MM, SD**

- Responsible for the Sales (SD module) and Transportation (TSW-Trader's and Scheduler's Workbench) management areas:
Global and detailed conception, workshops with Siplec business analysts, blueprint, design and build phases, deliverables documentations, customizing, implementation of specific rules, conceptual design of specific tools (pricing management, resource management), collaboration with the team responsible for the internet site development, integration with FI and CO modules , tests, integration tests and roll out.

10/01 - 10/08 **TOTAL PETROCHEMICHALS Belgium** **SAP expert IS OIL, MM, SD**
ATOFINA – SAP competence center **Refining and marketing business expert**
Convergence project (Europe and USA)
Base Chemicals & Styrene project (Europe and USA)

- Project leader for the implementation of TSW to manage the Rail transport:
General and detailed conception in collaboration with the users of several divisions in France and in Belgium.
Coordination of the work of different developers and of the person in charge of the customizing.

- Involvement in a BW and BO project as a Logistic Chain expert.

- Evolutions management, assistance and support to the end users.

- Implementation of SAP (SD, MM, IS OIL) for the Base Chemicals et Styrene divisions:
Global and detailed conception, documentations, customizing, implementation of specific rules, conceptual design of specific tools, integration with FI and CO modules, roll out, training of the end users trainers team..

- Convergence of the Elf and Petrofina SAP systems for different chemicals product lines.

08/04 **SAP Suisse** **SAP expert (IS OIL, MM, SD)**

- Participation in a response of tender:
Implementation and presentation of scenarios of sales, purchases, and transportation (IS OIL TSW, MAP, MCOE, EXG, SD, MM, etc.), consistent with the version OGSD.

05/02 **SINCOR -** (Venezuela) **SAP expert (IS OIL, MM, SD)**

- Study of usefulness and feasibility of implementation of the module SD IS OIL for the Sales management:
Analysis of the business, deliverable documentation, presentation of the conclusions to the management team.

11/98 - 07/01 **TOTAL Raffinage Marketing -Agora project,** **SAP expert (IS OIL, MM, SD)**
Competence center **Refining and marketing business expert**

- Convergence of the Elf and TotalFinaElf SAP systems for fuels sales:
Conceptual design of specifics tools for the refining purchases and sales operations management.

- Responsible for the management of the business relations between the petroleum companies in France (exchanges, purchases and sales):
General and detailed conception, deliverable documentation, specific tools design, customizing (MM, SD, and IS-OIL), supervision of development works, end users training.

01/97 – 12/98 **SAP France and SAP Suisse :** **Trainer**

- Logistics training: SD, LIS, MM, IS-OIL Downstream

11/95 - 04/99 **Elf Antar France -** **Iona project:** **SAP expert   (IS OIL, MM, SD)**

- Representative for Elf Antar France in the SAP AG and Andersen Consulting working group for the development of the SAP IS OIL industry solution on R/3, with others petroleum companies from Europe and USA:
Definition of the business needs for a French petroleum company, analysis of the improvements compared to R/2 and validation of the proposed solutions.

- Responsible for the management of the business relations between the petroleum companies in France (exchanges, purchases and sales):
General and detailed conception, deliverable documentation, specific tools design, customizing (MM, SD, and IS-OIL), supervision of development works, end users training.

- Study of the migration from R/2 to R/3, conceptual design of solutions.

- Adequacy between the prototypes realized with R/2 and R/3 IS-OIL.

01/95 - 07/95 **Elf Oil UK Limited** (London)**:** **SAP expert   (IS-OIL, MM, SD)**

- Member of the IT team:
Qualification and comparative analysis of different software: SAP IS-OIL, JD Edwards, Dun & Bradstreet software, Oracle Applications & Radius software).
Definition of the objectives and the scope of the project.

Study and specification of the management of Petroleum products, Lubricant products, Procurement of goods and services.

12/93 - 01/95 **Elf Antar France -** **MATFIN project** (Europe)**:** **SAP expert   (R/2 IS OIL, RM, RV)**

- Representative for Elf Antar France in the SAP AG and Andersen Consulting working group for the development of the SAP IS OIL industry solution on R/2, with others petroleum companies from Europe:
Definition of the business needs for a French petroleum company, analysis and validation of the proposed solutions.
- SAP expert:
Verification of the adequacy of the business for Elf Europe with the functionalities of SAP IS-OIL.
Functional validation of choice, methodological and technical, offered by companies in charge of the implementation of SAP R/2.
Ensuring the coherence between the different areas (material management, sales management, and finance) of the SAP solutions.
SAP feasibility studies.
Audit of the customizing, adjustments and developments provided by companies in charge of the implementation of SAP R/2.

11/90 - 12/93 **Robert Bosch France :** (Europe) **Project leader–Analyst   (R/2 RM, RV)**

- Project management and coordination of a team of 4 persons: roll out of modules RV and RM-MAT in the foreign subsidiaries, in Belgium and Netherlands.

- General and detailed design, implementation of the RV and RM modules in integration with FI and CO, documentation, developments in ABAP IV, end users assistance and training for several business divisions (5 Go Live)

| 89 - 11/90 | **Villeroy et Boch:** | **Analyst–Developer (R/2 RM, RV)** |

- General and detailed design, implementation of the RV and RM modules in integration with FI and CO, documentation, developments in ABAP IV, end users assistance and training for the 2 business divisions.

| 02/88 - 04/89 | **Crédit Municipal d'Avignon:** | **Analyst** |

- Study of existing IT applications.
- General conception for loan management.

TRAINING:

SAP R/2 et R/3: (at SAP France and SAP Waldorf)

- Logistic chain (RV, SD),
- Material management (RM-MAT, MM),
- Technical environment: RS.

I.D.E.F.I. : Project leading.

1988 - 1989   **C.N.A.M.**: Enterprise computing (cycle B)

1985 - 1987   **E.S.I.A.** (Chambre de commerce et d'Industrie de Vaucluse):

- Implementation of IT projects,

OTHER ACTIVITIES :

Founding of an association of independent consultants on SAP: (http://www.federation-isap.com/).

Hobbies: travel, paragliding, skydiving, horse riding, photography, trekking.